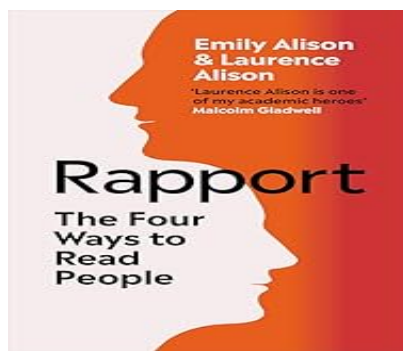


Rapport: The Four Ways to Read People By Emily Alison As a professional working in a field that focusses highly on rapport building I have never come across a book that explains the importance of a human connection in professional settings as well as Rapport: The Four Ways to Read People I really liked this book but it is not a leadership primer. However the book is definitely worth persisting with and I am getting lots of Rapport: The Four Ways to Read People The book provides some great simple tools for assessing how to approach conversations and handling different situations. The animal model in particular is 5 chapters when it only needs to be 1 an Rapport: The Four Ways to Read People Read this due to having a vested interested in rapport based communications skills in a professional capacity and having been cited on 'Orbit'. The Rapport: The Four Ways to Read People This book advocates methods of engaging with others under difficult circumstances in order to understand and communicate with them effectively to obtain information. In that sense it is a Rapport: The Four Ways to Read People What an incredibly insightful book! This book is a must read for anyone who wants to develop in depth and meaningful relationships be it professionally or personally. The clarity sense and world leading perspective they bring to all forms of communication and particularly that in the field of interview/interrogation is absolutely critical to Rapport: The Four Ways to Read People :



I found this book to be both captivating and informative in equal measure. I don't know any senior business leader or politician who behaves in the ideal fashion described my experience is of the bad T Rex. Rapport: The Four Ways to Read People The book makes lots of great points about the importance of avoiding loneliness etc. I have to be honest and say that I rolled my eyes a bit when I saw the four animal framework, But ultimately it's three tools that don't require an entire book: Great read with some real complex communication skills/techniques written wonderfully in a manner easy to comprehend. But the ideas it conveys are useful in other less harrowing situations, It should be required reading for anyone who is in a management role or wants to be. Actually it Rapport: The Four Ways to Read People This book and the work of Laurence and Emily has been an absolute lightbulb moment for me. `reinventMobileHeaderPrice { font weight: 400; }`  
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£10.99£10.99 Rapport: The Four Ways to Read People.